

WILSON REVIEWS GREAT PARADE

Tremendous Outpouring as Tribute to Returning Son of Staunton.

(Special to The Times-Dispatch.)

Staunton, Va., December 28.—President-Elect Wilson and his friends of the Old Dominion opened their hearts to each other 16-day, shook hands with each other, broke bread together, and to-morrow morning will say goodbye to each other, after a notable visit thoroughly enjoyed by hosts and guests. Governor Wilson went to sleep to-night in the bed in which he was born with the good birthday wishes of thousands ringing in his ears. Staunton and its thousands of visitors stayed up later, recounting the events of the day and discussing the simple, sincere words spoken by the President-elect to a people whom he demonstrated holds a large corner in its affection.

With the music of a dozen bands, the cheers of thousands of people gathered in reunion from all parts of the country, President-to-be Wilson stood in a glow of sunshine to-day reviewing a great parade of his fellow-townsmen. It was a tribute to the returning son of Staunton, who came on his fifty-sixth birthday to his native home. Practically the whole town and its guests joined in the parade. Everywhere along the line of march flags and colors were spread. The President-elect smiled appreciatively as the demonstration proceeded with increasing noise and enthusiasm.

Receives Visitors.

Before the parade Mr. Wilson received the town officials and the various committees which planned the celebration. The officers of the Fifteenth United States Cavalry, commanding the four troops sent here by the War Department as a compliment to the next President, paid their respects to Governor Wilson. Through these cavalry officers Major-General Wood, chief of staff, United States Army, sent his compliments to the President-to-be.

Old residents came by the scores to shake the Governor's hand.

"Did it do you any good?" asked the President-elect, with a smile.

"No, I'm a Methodist," was the letter carrier's laughing reply.

The Governor said he felt "as well as ever" to-day, though his voice had not yet returned to its normal tones. It was stronger, however, he said, and he would not attempt to reach everybody in his speech, and would try to make them brief as possible, so as not to overtax his voice.

As the stream of callers passed into the house to greet the Governor, he laughed and chatted with all. He pointed out the objects of interest about the house, and proudly showed his callers the room where he was born.

"I'm told it's the same bed, too," he said.

The President-to-be of the United States opened his eyes here today in the same home and in practically the same surroundings as fifty-six years ago to-day, when he was born. He had slept in the paragon of the First Presbyterian Church, of which his father, the Rev. Joseph R. Wilson, was pastor more than half a century ago.

From far and wide came admirers and childhood friends. The crowds began to surge through the streets early to gain the best vantage points from which to catch a glimpse of the future President and to view the parade which marked the celebration of his birthday anniversary. Governor Mann and other officials, both State and local, joined in welcoming Governor Wilson.

Visits His Three Nieces.

Governor Wilson inserted a few extra numbers in the program to-day when he decided to visit three women who had danced him on their knees when he yelled lustily and who admiringly examined his first teeth. They are Mrs. Elizabeth Kayser, Mrs. H. L. Hoyer and Mrs. M. M. Hoyer. The parade which the next President reviewed with Governor Mann followed an informal reception at the manse. Rev. A. N. Fraser, D. D., pastor of the church which Governor Wilson's father headed, and who now occupies the birth home of Governor Wilson, delivered the welcoming address. At the reception to view the first in the parade, Frank T. Ward, who when Governor Wilson was a baby.

REUNITED COUNTRY IS WILSON'S HOPE

(Continued From First Page.)

country. "We are now aware," he said, "that we are not going to be served by institutions that were solely constituted by the body of the people. The body of liberty can be had only in the use of institutions to serve the permanent needs of the rank and file of men."

"So that we are learning again that the service of humanity is the business of mankind, and that the business of mankind must be set forward by the government which makes it possible in order that justice may be done and mercy not forgotten. All the world, I say, is turning now as never before to this conception of the elevation of humanity, of men and women, I mean, not of the preferred few, not of those who can be superior to the rest, but of those who are to be the foot, but the rights of the man who cannot struggle to the top and who must therefore be looked to by the force of society, for they have no single force by which they can serve themselves. If there must be a heart in government, there must be a heart in the policy of government. And men must look to it that they do unto others as they would have others do unto them. This used to be and has long been the theme of the discourse of Christian ministers, but it has now come to be part of the bounden duties of ministers of state."

No Light Heart at Christmas.

"This is the solemnity that comes upon a man when he knows that he is about to be clothed with the responsibility of a great office, in which will center part of the example which America shall set to the world itself. Do you suppose that that gives a man a very light heart at Christmas? I could pick out some men, not confined to one State, gentlemen likely to be associated with the government of the United States, who have not yet had down upon their intelligence what it is that government is set up to do. There are men who will have to be mastered in order that they shall be made the instruments of justice and of mercy. This is not a rosewater affair. This is an office in which a man must put on his war paint. Fortunately, I am not of such a visage as to mind marring it, and I do not care whether the paint is becoming or not, and it need not be worn with trepidation. A man can keep his manners and still fight. Indeed, I have found that he sometimes disarms his opponents by keeping his manners and fighting, because they apparently do not know how to fight with affability."

"But the nice thrust of the sword that is delivered with a smile is more disconcerting than the thrust that is delivered with a scowl. And there must be some good hard fighting, not only in the next four years, but in the next generation, in order that we may achieve the things that we have set out to achieve."

"The word that stands at the center of what has to be done is 'service.' The one thing that the business men of the United States are now discovering, some of them for themselves and some of them by suggestion, is that they are not going to be allowed to make any money except for a 'quid pro quo,' that they must render a service or get nothing, and that the regulation of business the government, that is to say, the moral judgments of the majority, must determine whether what they are doing is a service or is not a service, and that everything in business and politics are going to be reduced to this standard."

"Are you giving anything to society when you want to take something out of society?"

"A large part, too large a part of the fortune-making of recent decades, has consisted in getting something for nothing. I do not include brains in the category of 'nothing.' I believe a man is entitled to earnings for the suggestions of his brains, but he is not entitled to anything when he creates for his brains a sort of air-tight isolation, which makes it impossible for anybody else to suggest anything in that field. And, therefore, while I would be liberal in interpreting the service, I want to proclaim for the future-citizens this gospel for the future, that the men who serve will be the men who profit."

"Now, society has always had its revenges. Society has never consented to remember to honor the men who thought only for themselves. The honors of the world have not been distributed upon the basis of wealth. They have been distributed upon the basis of moral worth."

"I was speaking just now of the obliteration of sectional lines. Do you know that long ago the time came when the people of the North honored the men who had served in the ranks of the Confederacy in the Civil War, honored them because they believed that they were laying their lives down for things that they believed in. Such men never fall of honor, even from those who were opposed to them. Of course, there was a special reason why the South should have honored itself. You remember the quaint story of the old Confederate who was trudging home after the surrender, and who was heard to mutter to himself: 'Well, I'm not sorry I went in. I believe I was right. I'd do it again; because I loved my country, but I'll be hanged if I'll ever love another country.' It came high in the circumstances, and I think this is the reason we have valued it so highly in the years that have followed."

"We believe that we are finding out more and more ways by which service can be rendered without the spilling of blood, but whether with or without the spilling of blood, it is service that dignifies and serves only."

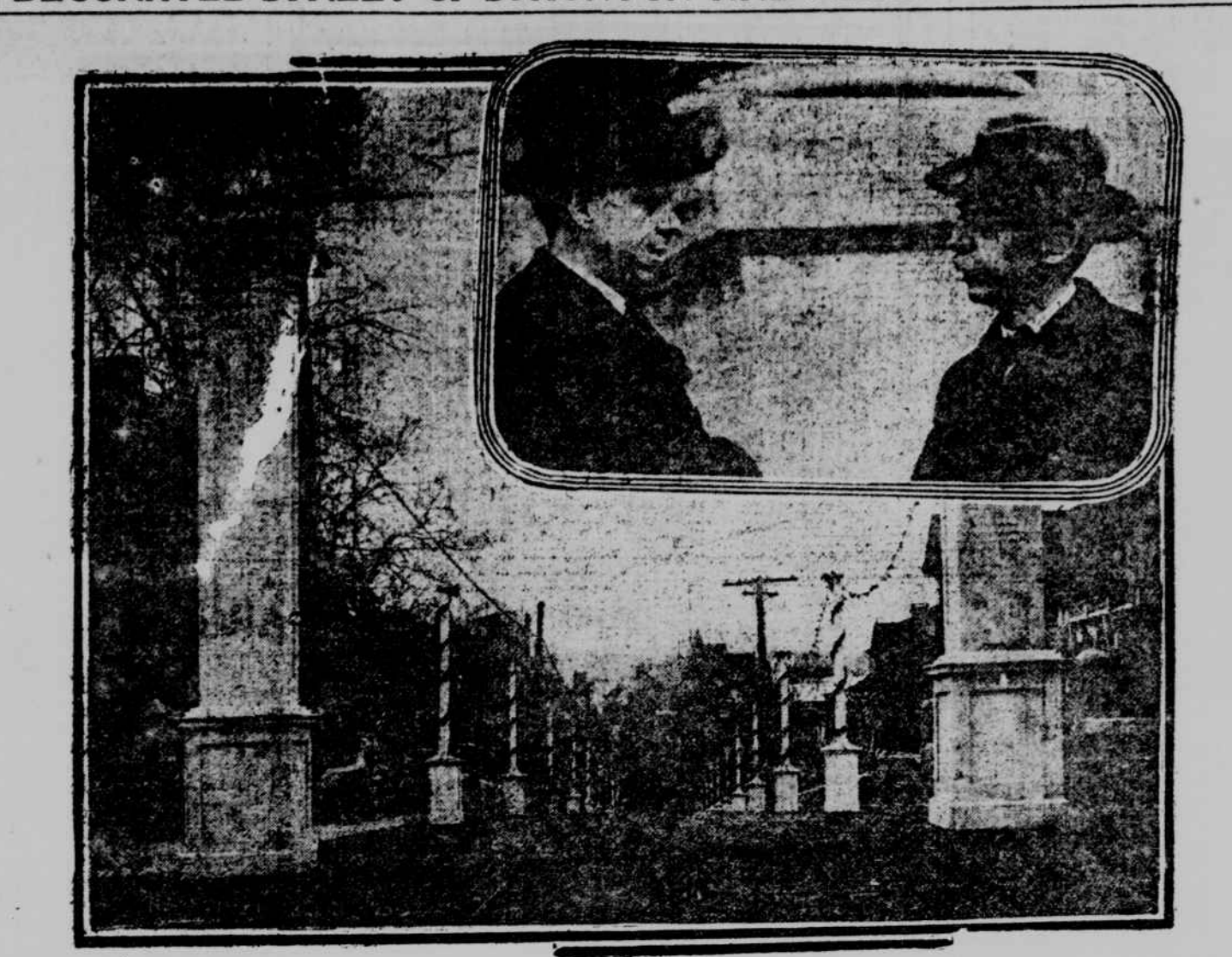
The crowd frequently interrupted the Governor's speech with shouts of applause and a great cheer arose when he finished.

A demonstration also preceded the speech when Dr. Fraser introduced him. After the speeches the Governor shook hands with several thousand people. He stood the ordeal well. Mr. Wilson was given a reception by the Daughters of the American Revolution and the Daughters of the Confederacy.

To-night the Governor attended a banquet in his honor given by the municipality. He will leave at 11:35 A. M. to-morrow for Princeton. The schedule calls for one hour's stop at Washington at 1:30 to-morrow afternoon, but the President will remain in his car.

Independence of Philippines. President-Elect Wilson, during a speech at a birthday dinner in his home with the government of the United States, who have not yet had down upon their intelligence what it is that government is set up to do. There are men who will have to be mastered in order that they shall be made the instruments of justice and of mercy. This is not a rosewater affair. This is an office in which a man must put on his war paint. Fortunately, I am not of such a visage as to mind marring it, and I do not care whether the paint is becoming or not, and it need not be worn with trepidation. A man can keep his manners and still fight. Indeed, I have found that he sometimes disarms his opponents by keeping his manners and fighting, because they apparently do not know how to fight with affability.

DECORATED STREET OF STAUNTON AND RECEPTION OFFICIALS



MAIN STREET.

S. D. TIMBERLAKE, JR., AND EDWARD ECHOLS.

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DR. FRASER DELIVERS ADDRESS OF WELCOME

Host of President-Elect Speaks Cordial Words of Greeting on Behalf of People.

Staunton, Va., December 28.—An eloquent address of welcome to President-Elect Woodrow Wilson, on behalf of the citizens of Staunton, was delivered by Rev. A. M. Fraser, D. D., pastor of the First Presbyterian Church, in the Mary Baldwin Seminary this afternoon. Dr. Fraser said:

"Fellow-citizens of Staunton and of Virginia, and our most welcome and honored guests from many States: An occasion like this one has never in all the history of our government, come a second time to the same community."

"On the ever-to-be-remembered afternoon of the 23 of last July, when the maddening uncertainty of many days was relieved by news from the Baltimore convention that Governor Wilson had been nominated for the presidency of the United States, a large concourse of people gathered around the house in which he was born, filled with a wild, undimmed hope that perhaps the time had come for Virginia to resume the role of 'Mother of Presidents,' and that perhaps it was the duty of one of our modest little cities to give a chief executive to the nation."

"And now we meet again, with our enthusiasm unabated, but neither diminished nor daunted, by the clash of tremendous forces in a spectacular and significant campaign, and we have called in our neighbors and friends to rejoice with us and to help us celebrate the fulfillment of our hopes and the realization of our most daring dreams."

A Celestial Token.

"On the morning after the November election, early risers in the eastern part of the city saw every window of the city aglow with light, and a flame with glory reflected from a rising sun, while those living beyond the manse declared that a perfect rainbow spanned that day. What a beautiful decoration or what more gracious suggestion could we have had than this celestial token of promise and of hope set like an aureole about the house in which Woodrow Wilson was born!"

"On the following day a committee from the 'Woodrow Wilson Club' of Staunton waited on the President-elect in his Princeton home, and invited him

to visit Staunton. Notwithstanding his exciting preoccupations of the hour, he received them with gracious cordiality, and at once accepted the invitation. In all that political campaign through which he had just passed, and which had so often sparked with his acts of knightly courtesy, there was nothing more than his instant and hearty response to the proud and grateful sentiments of his native place. And yet he did an even finer deed when, on his own initiative, he selected his birthday as the occasion of his visit."

"He went out from us as a very little boy, laden with the prayers and benedictions of a small congregation of Christian people in H. comes back to us to-day, by the favor of an overruling Providence, a proven leader of men, wearing the plaudits of the whole world, and chosen to fill the highest civil office ever given to a man by the suffrages of his fellow-men."

Emotions of the Hour.

"Now, sympathy and love, lend me your hearts, lend me your throats, lend me your silver trumpets, your drums and clanging cymbals, and whatever else can feel delight or make a joyful noise, whilst I attempt to give utterance to the emotions of this hour."

"I speak for all of you men, women and children, and for the whole people, regardless of political affiliation or religious creed, irrespective of occupation or social rank, nationality or color, as the one voice of this multitudinous assembly, when I say to him that we thank him for the honor of his visit, we extend to him a boundless welcome to the place that gave him birth, we congratulate him on his happy return, and wish him many happy returns, we congratulate him on the honors he has won and he has achieved; for world-wide fame has been his, and we accept him, in the language of the Scriptures, as the minister of God to us for good. We assure him of our specific approval of his nomination, and we pledge our support in every right endeavor to enforce the laws, promote the welfare or maintain the honor of the country."

"Joyous salutations are intended not only for Mr. Wilson, but for the honored lady who will intimately share the responsibilities of the high office, and whose presence here adds lustre to the occasion that is all its own."

RETAINS TITLE AND PAY

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Washington, December 28.—Brigadier-General Andrew J. McClelland was placed on the retired list, having reached the age of sixty-four years.

The retirement of General McClelland raised a perplexing question in the War Department, which was not answered until Attorney-General Wickersham rendered an opinion on it. The nomination of General McClelland as brigadier-general has never been confirmed by the Senate, and as the Senate adjourned over the period during which General McClelland was due to retire, it became impossible for the nomination to be confirmed while the officer was on the active list.

Attorney-General Wickersham ruled, however, that the officer had been appointed in a manner in accordance with the provisions of the Constitution, and that failure of the Senate to act before the date of retirement did not affect McClelland's title and pay of a brigadier-general on the retired list.

EGGS BY PARCELS POST

Washington, December 28.—It will be possible to send or receive nice fresh eggs from the country through the parcels post it was learned to-day that in order to test this question, one of our modest little cities to give a chief executive to the nation.

"And now we meet again, with our enthusiasm unabated, but neither diminished nor daunted, by the clash of tremendous forces in a spectacular and significant campaign, and we have called in our neighbors and friends to rejoice with us and to help us celebrate the fulfillment of our hopes and the realization of our most daring dreams."

EWELL DWELLING BURNED.

Practically Everything in House Consumed by Flames.

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Lanester, Va., December 28.—The dwelling of Judge John C. Ewell, on the Currituck River, was destroyed by fire last night. The fire, which originated in Judge Ewell's room, and then discovered had made such progress as to defy all efforts to extinguish the flames. Practically everything in the house was burned, including many family relics, Judge Ewell's valuable papers and his large library.

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WILSON REFERS TO LACK OF SUPPORT

(Continued From First Page.)

gressman Henry Delaware Flood, who, it was supposed, was referred to directly in the speech of the President-elect, said the latter had not done justice to the Virginia delegation at Hatteras. Mr. Flood paid a high tribute to Wilson and caused the biggest demonstration of the evening by predicting eight years' tenure for him of the presidential chair.

Governor Wilson was presented by Allen Osberton Braxton, the toastmaster, who wittily referred to a former President as the "learned philologist who changed the name of Oyster Bay to Blue Point." He called Governor Wilson "the greatest man of our generation."

President-Elect Speaks.

In the beginning the Jersey Governor referred to the celebration and the excellent taste of everything. He feelingly acknowledged the reception from a committee of beautifully wrought miniatures of his father and mother, saying that it was a delicate interpretation of his own feeling of love for the people from whom he had sprung.

"It is astonishing," he said, "how much of a man's morals are in other people's opinions. The real tragedy is that I have tried to square my conduct with Virginia standards."

"Recently, in Bermuda, I had to sit and hear it said in the local Parliament that the islands had the first representative assembly on the Western Hemisphere, when I knew that Virginia antedated it by one year. But I had to sit and say nothing. As a historian I had to sit silent."

"There are men in New Jersey who do not know what has hit them. They have thought politics was a game, instead of being part of the life of a nation."

"Many good men have done things in business life that did not square with their own standards. They are the victims of ignorance or haste. But they have got to square all things with the simplest standards of morality. It must be done slowly. There is no use killing a man in educating him. But he has got to be done with absolutely inflexible will. The patient may not like it. I may not be the man to do it, but there will be lots of fun in having a shot at it. It is going to be done."

This led up to his remarks regarding Virginia.

Responding later to another toast, Congressman Flood said, in part: "I believe all of them, and I certainly speak for one, recognized your wide vision and the extraordinary attainments that make you the foremost interpreter of the public desire of changed conditions. These you will demonstrate in the eight years you will occupy the presidential chair."

Led by Richard Evelyn Byrd, the entire assemblage came to its feet and shouted approval of this sentiment. Mr. Flood pledged his aid in carrying out Mr. Wilson's policies and the Baltimore platform. In reviewing the services of Virginians to the nation, he referred to the "matchless leadership of Thomas S. Martin in putting through a Republican Senate the tariff measures passed by the Democratic House last winter." He made no comment on Mr. Wilson's references to the Bill of Rights.

Governor Mann asserted, in his after-dinner speech, that there was not enough money in the country to buy the Virginia legislature.

National Chairman McCombie, putting oil on the waters, said the Baltimore convention was a family party, and added that after the nomination there was no faction, all elements uniting for the success of the ticket.

Opinions naturally differ, not only as to the justice or injustice of Governor Wilson's criticisms of Virginians

What Did Santa Bring You?

Was it money that he brought, with the understanding that you were to make your own selection. If so, do not buy some useless article that will soon be cast aside—put the money in something that will give you lasting pleasure—something that will make you remember this Christmas just past with life-long gratification. Use your Christmas money for the first payment on a piano.

Our line includes instruments that have for years been recognized as the leading pianos of their respective classes. Notwithstanding unusual heavy Christmas buying, we still have an excellent assortment of the different makes, so that you are able to adjust your selection according to the amount you desire to spend.

Walker D. Moses & Co.

103 East Broad Street.

Oldest Music House in Virginia and North Carolina.

who opposed him, but also as to the propriety of his comment and the circumstances. But his friends say he is a Virginian, speaking to and of some folks, while others argue that it was necessary that he do his position. Still, naturally, varying degrees of significance are discussed.

TRAVELING MEN BOOST RICHMOND

(Continued From First Page.)

your allegiance. I wish you a happy and a prosperous New Year."

Best of Its Size in the World.

W. T. Reed, once a traveling salesman, and now president of the Larus & Bro. Company, said that from both points of view he considered Richmond the best city in the United States to live in and to do business from. He did not know of any body of men who had done more for Richmond in the past ten years than the traveling representatives.

"If you don't feel that your house has some particular advantage, then get with another house and do it quick," he advised the drummers. For Richmond, he said, he could almost claim that it was the best city of its size in the world to represent. It had bank clearing of \$350,000,000, bank resources of \$70,000,000, a locomotive plant turning out an engine a day, and working at night to make more, the Tredegar Works, making cannon coils for the United States government because it could make them better than any other place, regardless of price, the largest sacking powder factory in the world; the Cottrell Solder Company, turning out more hardware than any other house in the South; Sauer selling flavoring extracts everywhere, and the Richmond Cedar Works, the largest manufacturing of woodenware in the world.

Baseball Bats Made Here.

"Tell it on your trips to every man you meet," advised Mr. Reed, "that every baseball bat made in the National League is made right here in Richmond. Talk to the merchants you see every day about Richmond. Tell them that tobacco bearing the label 'made in Richmond,' because of that tag will bring more money and have a readier sale in India and China and the Philippines and around the world. I don't know of any body of men with whom I had rather talk," concluded Mr. Reed, "than the traveling men, for the proudest moment in my entire life was when on my first trip out I made a sale of twenty-five cases of tobacco."

Horace F. Smith, president of the Advertisers' Club, told of the spirit of co-operation that made possible in Richmond such gatherings as that last night, almost impossible five years ago. You are the men who put the 'itch' in Richmond," he told the travelers. "Traveling from Richmond to-day, you have a proposition that commands attention, inspires interest and compels trade."

Thomas P. Bryan, president of the Business Men's Club, said that the reason Richmond had come forward was that it had demonstrated at home and abroad that it had the integrity, enthusiasm and patriotism—that it had put over big things, and could do it again, and expected to keep right on putting them over.

Judge Ernest H. Wells, representing the South Richmond and Chesterfield Business Men's Association, said that the people of his section knew no South, no North, no East and no West, but one Greater Richmond, and were willing to join hands to make it greater. "If you start out to make Richmond a city second to none in the United States, it is a place of business of a magnitude in my judgment, you have the power to do it," he said.

Judge House by Its Representatives.

Julius Lewit represented the Retail Merchants' Association, addressing himself to "Richmond's army conquering the trade of the South. He warned the salesmen that when on the road they were the personal representatives of their firms, and that retailers like himself usually judged the standard of a house by the character of men representing it."

He advised the drummers to spread among their customers the advantages of forming local retail merchants' associations, telling of what had been done here in Richmond. The trading stamp, cut out fake advertising, which had been costing merchants more than \$100,000 a year, and provide a credit exchange.

C. D. Coleman spoke for the Travelers' Protective Association, and was followed by George M. Reid, representing the United Commercial Travelers, who said: "If you don't feel that you represent the best city on earth and have the backing of the best lines of goods that simply cannot be excelled, then get out. We don't need you here."

Takes Crack at Retail Merchants.

"Why not have a better acquaintance with every retail merchant throughout the South to come, and make things so interesting that he will go back talking about Richmond? Are you retailers right here in Richmond doing your part? How about the big orders that go to New York and Philadelphia? Do you give the local houses a chance to show goods or quote prices? Do you expect the local jobber to keep his stock for your Hines order and then send your supply orders away?"

Every dollar spent at home you have a chance to get back, but every dollar you send north of the Potomac River they will keep up there. Be for Richmond first, last and all the time."

Business Manager Dabney was the last speaker, and was in his usual partly humorous and partly serious vein. He stated emphatically that there was no city in the world of 200,000 population that can offer advantages anything like those Richmond has—a city that in the past sixty days has capitalized two new banks at \$3,000,000 without any solicitation. He called attention to the street car facilities as the best in the world. The tax rate of \$1.40, he stated, was lower than that of any city of more than 25,000 population of which he had any knowledge outside of Atlantic City, there was no city in the United States of 200,000 population that could equal Richmond in hotel accommodations. There was only one man in Richmond to-day not making money, said Mr. Dabney, and he had rheumatism. He described the new Chamber of Commerce building originally projected as a one-story affair, with steel frame now rising eight floors, and the order given yesterday to increase it to ten, saying that if it were not finished soon the chamber would outgrow it again.

With songs and cheers for Richmond and much good-fellowship, the Commercial Travelers gave three cheers for the city, promising to talk Richmond everywhere they talked their own goods from coast to coast.

MYSTIC VILLAGE HAS SENSATION